



SNOWMASS
COLORADO



A Proposal to:

PLEASE SAVE YOUR OWN FILE

Account

Meeting Name

Dates

December 13, 2013

SNOWMASS: THE ULTIMATE WHITEBOARD

Picture This: Your group heads out into a foot of fresh powder for a legendary day of skiing with one of our world-class professionals leading the way. After taking in the majestic scenery on some of our mind-blowing runs, your group heads to their hotel where your guests are greeted with comfortable slippers and hot toddy's. With clear heads, seated beside a roaring fire, one of our many retired Fortune 500 CEO's that reside in Snowmass "takes the floor" to mediate a discussion of corporate philosophies. Although Snowmass has world class lodging properties with over 70,000 ft of meeting space, you can find that anywhere. What sets us apart? Snowmass is a blank canvas, or better yet a clean whiteboard; however, we have all of the tools to design an experience that is unmatched in North America and beyond.

Why come to Snowmass if meetings are the only thing on your group's agenda? Snowmass and our 3,132 acres of skiable terrain have been hailed by Ski.com and Transworld Snowboarding Magazine as the #1 overall resort in North America for two years in a row. And when the snow melts, meeting attendees can enjoy world class white water rafting, award winning fly fishing, championship golf, superb horseback riding, art classes at the world renowned Anderson Ranch Art Center and an extraordinary amount of hiking and biking trails. If you are looking to relax and rejuvenate, try one of our tranquil spas, attend a yoga class in a breathtaking setting or soak up the views over a glass of wine at one of our free outdoor concerts.

Whether you prefer coloring inside the lines, or out of the box, Snowmass Tourism will help you craft a program to completely engage and inspire your attendees.



(Optional)

December 13, 2013

Address

Dear ...

Sincerely,

Name

Title

Snowmass Tourism



LODGING: RATES AND AVAILABILITY

Unlike other ski destinations, where lodges are set at the base of a mountain, Snowmass Village is built on the mountain. In fact Snowmass invented ski-in/ ski-out and is still the leader with 95% of our rooms having mountain access. Flanked by charming shops and restaurants with incredible views and atmosphere, Snowmass has something to offer every type of group.

ANTICIPATED ROOM BLOCK:

	SUN	MON	TUE	WED	THU	FRI	SAT
Proposed Date							
Alternate Date							
Rooms Requested							
% Peak							

Proposed Dates:

LODGE	ACCOMMODATION TYPE	RATE	MEETING SPACE	NOTES

Alternate Dates:

LODGE	ACCOMMODATION TYPE	RATE	MEETING SPACE	NOTES

- Rates are based on single or double occupancy per night per bedroom and do not include taxes. Lodging charges are subject to taxes totaling 12.8% and are subject to change at any time. The rates quoted are/ are not commissionable at 10%.

WESTIN SNOWMASS RESORT

Situated on the Village Mall and adjacent to the Snowmass Conference Center, The new Westin Snowmass is the largest full-service hotel in Snowmass. A complete conference resort designed for your convenience and productivity, the Westin offers over 27,000 square feet of meeting space. All meeting rooms contain T1 Internet access, two DID lines, and video conferencing capabilities. Our guestrooms provide coffee makers, mini-refrigerators, humidifiers, hair dryers, satellite TV, irons and ironing boards. Guests enjoy the convenience of having on-site restaurants; a fully equipped health club with steam room, saunas and massage; a heated outdoor pool and whirlpool; and concierge and bell service. Complimentary Aspen airport transportation is provided. Our handsome appointments, breathtaking views, and impeccable service combine for a productive and memorable meeting destination. www.westinsnowmass.com



WILDWOOD SNOWMASS

Located directly above the Village Mall and adjacent to the Snowmass Conference Center, the Wildwood is just steps from everything Snowmass Village has to offer. Providing a comfortable mountain lodge atmosphere, the 150 guestrooms and six suites offer mini-fridges, coffee makers, humidifiers, and satellite TV. Fireplaces are available in select rooms. In addition, the lodge features a cozy lobby bar with a fireplace, an outdoor heated pool and whirlpool, complimentary Aspen/Snowmass airport transportation, concierge and bell service, health club access, and laundry facilities. Wildwood guest have access to all the amenities of the Westin Snowmass. www.wildwoodsnowmass.com



VICEROY SNOWMASS

The Viceroy is the new crown jewel of Snowmass lodging. The 152 residentially-appointed guestrooms and suites will feature the latest technology, offer modern comforts from stainless steel kitchens to wireless Internet, fireplaces, deep soaking tubs and lofty feather comforters. Three dining establishments along with 24-hour room service will serve the Viceroy guest. Full professional fitness equipment and a Ute-inspired 7,000 sq ft spa offer an oasis retreat, along with the pool terrace and pool café. Viceroy offers over 9,000 square feet of flexible meeting space and stylish venues for private events featuring 2 board rooms, 2 larger meeting rooms and a 6,613 sq ft ballroom divisible into 4. www.viceroysnowmas.com



Viceroy (continued)



ASPENWOOD

Less than 100 yards from the summer stage on Fanny Hill and sitting just above the Village Mall, the Aspenwood condominiums are in an ideal location in the heart of Snowmass Village. A \$3.1 million renovation gives the Aspenwood a fresh modern alpine exterior, additional square footage in all units, a new meeting room, new pool and hot tubs, new fitness facility, and wireless Internet access. Aspenwood features charming studios to two-bedroom loft condominiums, all with fully equipped kitchens, fireplaces, housekeeping, and complimentary Aspen/Snowmass airport transportation as well as in-room pilates, yoga and massage. The Aspenwood boasts a new 1,260 sq ft room that can accommodate classroom-set meeting or dinners for up to 45 people, or up to 90 for theater-style meetings or receptions. <http://snowmasshospitality.com/accommodations/aspenwood-condominiums/>



CAPITOL PEAK & HAYDEN LODGES

Capitol Peak and Hayden Lodges bring a refined elegance to Snowmass with its elegantly appointed units and in an envied location in the heart of the new Base Village, surrounded by 3 lifts/gondolas, 5 restaurants and retail establishments. Eighty-one 1, 2, & 3-bedroom suites offer private balconies, sensational views, fireplaces, high-speed internet access, and a heated parking garage. Amenities include complimentary Aspen/Snowmass Airport transportation, welcome amenity basket, on-site fitness facility as well as complimentary use of the Snowmass Club, a 19,000 sq. ft. athletic center, with four pools, indoor and outdoor hot tubs, spa services, and fitness classes. Capitol Peak houses 8,000 sq ft of beautifully appointed conference and event space, with a 3,600 sq. ft. ballroom and 4 breakout rooms. <http://snowmasshospitality.com/accommodations/capitol-peak-lodge/>, <http://snowmasshospitality.com/accommodations/hayden-lodge/>



CHAMONIX

Chamonix offers two and three bedroom luxury ski-in/ski-out units located on Snowmass Ski Area. Each exquisitely decorated unit offers a fully equipped kitchen with microwave, along with a washer/dryer, high-speed internet access and wood-burning fireplace. Many units feature unique solariums with abundant natural lighting and spectacular slopeside views. Interior elevators access individual units. Chamonix guests enjoy secure underground parking, a heated pool, hot tub, ski locker room and exercise room. <http://www.snowmasslodging.com/accommodations/Chamonix.cfm>



CRESTWOOD

The Crestwood's 124 units offer full kitchens and views for which Snowmass is so well known. Accommodations feature a fireplace, DVD player, balconies, gas grill, and outdoor furniture in suites. There is a bath per bedroom offering increased privacy for those sharing suites. The Crestwood boasts a fitness facility offering over 15 treatments, a heated swimming pool, three therapy pools, a steam room, sauna, & fitness equipment as well as in-room pilates, yoga and massage. Services include wireless internet, complimentary Aspen/Snowmass airport and Snowmass Village transportation, daily housekeeping and valet and dry cleaning service. There are 10 suites with large parlors to suit receptions and hospitality areas and the Terrace Room is nearly 900 sq ft and is adjacent to the lawn for outdoor functions up to 90. At 1200 sq. ft., the completely renovated Independence Room, with cathedral ceiling and stone fireplace, can accommodate up to 150. There are 3 outdoor areas for receptions, summer dinners, and other celebrations. <http://www.thecrestwood.com/>



THE POKOLODI LODGE

One of Snowmass Village's most popular and affordable lodges, the Pokolodi is conveniently located adjacent to the Village Mall and to the Snowmass Ski Area. Each room is equipped with cable TV, refrigerators, coffee makers, hair dryer, iron & ironing board and balconies. Amenities offered include outdoor heated swimming pool, hot tub, complimentary continental breakfast each morning in the lobby, complimentary wireless internet, complimentary transportation to and from the Aspen/Snowmass Airport and around the Village, daily maid service, laundry facilities as well as in-room pilates, yoga and massage. <http://www.pokolodi.com/>



LICHENHEARTH CONDOMINIUMS

Lichenhearth condominiums are in a prime location, adjacent to the Base Village and steps from the Village Mall. Each studio and one-bedroom unit features a fireplace, private balcony and fully equipped kitchen that are serviced by the housekeeping staff. Amenities include a heated pool, whirlpool, sauna, covered parking, free laundry facilities, a computer room with high-speed internet access, complimentary in-room wireless high-speed internet access as well as in-room pilates, yoga and massage. <http://www.destinationsnowmass.com/accommodations/lichenhearth-condominiums/>



THE ENCLAVE

Favorably located on Snowmass Ski Area, near the Elk Camp Gondola and Base Village, The Enclave provides easy access to dining retail and nightlife. This spacious property offers two, three and four bedroom accommodations with fully equipped kitchens, microwave ovens, high-speed internet access, washer/dryers as well as in-room pilates, yoga and massage. Many units offer panoramic mountain views while lush landscaping surrounds the heated pool and spacious hot tub. A fully equipped fitness room and meeting facilities to accommodate up to 40 people are available on-site. <http://www.snowmasslodging.com/accommodations/the-enclave.cfm>



THE INTERLUDE CONDOMINIUMS

The Interlude condominiums are located above the Village Mall and at the top of the Fanny Hill ski run. These beautifully appointed, slope side two and three-bedroom units feature brick fireplaces, fully equipped kitchens, balconies, spectacular views, complete laundry facilities, daily maid service, wireless internet access, elevators, covered parking, as well as in-room pilates, yoga and massage. <http://www.destinationsnowmass.com/accommodations/interlude-condominiums/>



THE LAURELWOOD CONDOMINIUM SUITES

Offers home away from home comforts. Ski-in/ski-out on the slopes of the Snowmass Ski Area, The Laurelwood is only steps away from the Conference Center and Village Mall. Each studio features a queen bed, top quality sleeper sofa, fully equipped kitchen with microwave, wood burning fireplaces, partition privacy door and CD players. Additionally, the Laurelwood offers on-site management and front office, laundry facilities, daily housekeeping as well as in-room pilates, yoga and massage. Guests may choose either of the neighboring swimming pools and hot tubs. Complimentary Aspen Airport transportation offered. <http://www.destinationsnowmass.com/accommodations/laurelwood-studios/>



THE RIDGE

The Ridge offers its guests ultimate luxury. These three-bedroom units are located just a short walk from the Base Village and each unit contains a sauna, whirlpool, steam shower, and washer and dryer. Additional amenities include private sun decks, covered parking, a swimming pool, exercise room and daily maid service. Complimentary Aspen Airport transportation offered. <http://www.alpineproperty.com/vacation-rental/ridge-23>



SEASONS FOUR

Seasons Four is a beautiful facility just a short shuttle ride away from the slopes. These two-bedroom and two-bedroom-plus-loft apartments have rock-face fireplaces, fully equipped kitchens, and private balconies. Amenities include a heated swimming pool, whirlpool, sauna, and men's and women's dressing rooms with showers. A recreation room is available for private functions. The units are serviced every other day by the housekeeping staff.

<http://snowmasshospitality.com/accommodations/seasons-4/>



SHADOWBROOK CONDOMINIUMS

The Shadowbrook Condominiums are ski-in/ski-out located directly on Snowmass Ski Area and an easy walk to the Snowmass Mall, Conference Center and new Base Village. All of the deluxe condominiums have fully equipped kitchens, microwaves, fireplaces, and balconies with gas grills. Daily maid service is provided. With only two buildings and a total of 26 units, the Shadowbrook condominiums provide unique privacy. The buildings flank a beautiful hot tub and pool. Each has covered parking, and free laundry facilities. The Shadowbrook condominiums are family managed, and the friendly staff help create a simple and carefree experience. No wonder our guests return year after year. <http://snowmasshospitality.com/accommodations/shadowbrook/>



SNOWMASS INN

Outstanding location and affordable prices best describe this Inn, just steps away from the Snowmass Ski Area and the Village Mall. The Snowmass Inn offers a complimentary continental breakfast each morning, complimentary transportation to and from the Aspen/Snowmass Airport and around the Village, an outdoor heated swimming pool, therapy pool/sauna, on site laundry facilities and daily housekeeping. The comfortable rooms are equipped with refrigerators, coffee makers, and cable TV. <http://snowmasshospitality.com/accommodations/snowmass-inn/>



SNOWMASS MOUNTAIN CHALET

The Snowmass Mountain Chalet exemplifies the classic Colorado ski lodge, offering gracious hospitality, affordable bedrooms and high quality service. You'll feel right at home with a quaint chalet warmth and comfort you won't find in many places. This Bed and Breakfast style hotel is located directly on the ski slopes, adjacent to the Snowmass Ski School and all the great shops and restaurants of the Village Mall. You will enjoy a full hot breakfast each morning, overlooking the sunny slope side decks. Each of the 64 deluxe rooms are tastefully decorated with Colorado log furniture and equipped with many complimentary amenities, including mini refrigerators, DVD players, humidifiers, hairdryers, satellite television, high speed internet access, iron/ironing board and telephones. "Bordering on Perfection" is how most of our guests describe this charming bed and breakfast. <http://snowmasshospitality.com/accommodations/snowmass-mountain-chalet/>



SNOWMASS MOUNTAIN CONDOMINIUMS

Snowmass Mountain condominiums include one, two and three-bedroom units, as well as two-bedroom units with lofts. Each unit offers a fireplace, balcony, and a fully equipped kitchen, reserved parking, a heated swimming pool, whirlpool, work-out room, sauna, and men's and women's changing rooms with showers. Wireless internet access is available throughout the property and there is a computer station with high-speed Internet access.

<http://snowmasshospitality.com/accommodations/snowmass-mountain-condominium/>



SONNENBLICK CONDOMINIUMS

The Sonnenblick condominiums are luxurious three-story ski-in/ski-out three- or five-bedroom townhouses located just above the Conference Center, Village Mall and right off the Fanny Hill ski slope. The units feature fireplaces in both the living room and the master bedroom, private decks with barbecue grills, and fully equipped kitchens. Amenities include complete laundry facilities, wireless internet access, parking, and daily maid service. <http://snowmasshospitality.com/accommodations/sonnenblick-condominiums/>



STONEBRIDGE INN

The Stonebridge Inn features an additional light-filled meeting room off the restaurant that attaches to an exquisite new outdoor deck, a new fitness facility that overlooks our sparkling outdoor pool area, and recently redecorated guest rooms. Offering slope-side convenience, luxurious amenities, fine dining and the warmest Rocky Mountain hospitality, the Stonebridge Inn presents ideal Snowmass Village lodging for a fantastic Colorado ski vacation. Meeting and event space accommodates up to 200. <http://www.destinationsnowmass.com/accommodations/stonebridge-inn/snowmass-colorado-ski-resorts.php>



TAMARACK TOWNHOUSES

The Tamarack Townhouses offer well-appointed, exceptionally comfortable condominium lodging across from the new Base Village. All of these 2-story townhomes feature full kitchens, fireplaces, private ground floor entrances, wireless internet access, and laundry facilities. After a day's activities, relax in the outdoor heated pool and two hot tubs. For affordability, location, and delightful decor, the Tamaracks are the hot value in Snowmass Village.

<http://www.destinationsnowmass.com/accommodations/tamarack-townhouses/>



TIMBERLINE

The Timberline Condominiums offer a collection of the most desired accommodations in the Snowmass area. Enjoy the spacious comfort of a private residence with many services and amenities to ensure your stay is a comfortable one. Functioning as an all-suite hotel, accommodations offer flat screen HD TVs with DVD players, daily housekeeping, and full service kitchens. On site you will find The Edge restaurant, an outdoor pool, jacuzzi, sauna, large picnic area with a gas grill, and laundry facilities. The Timberline offers complimentary transportation to and from the Aspen/Snowmass Airport, a free video library, free local phone calls, a meeting room to accommodate 50 and a beautiful deck for celebrations any time of day. <http://www.thetimberline.com/>



TOP OF THE VILLAGE CONDOMINIUMS

Located atop Snowmass Village and bordered on three sides by White River National Forest, this premier property offers luxury two, three and four bedroom units. Standard provisions in all condominiums are full kitchens, fireplaces, balconies, gas grills, washer/dryers, humidifiers and ski area or wooded views. Elevators serve all buildings, each unit has covered parking and the facilities offer a heated pool, two hot tubs, sauna, exercise facility, on call shuttle service within Snowmass Village and daily housekeeping. The handsome 756 square foot meeting room and 900 square foot tented deck serve as a conference and events space, accommodate meetings up to 70 people and social functions up to 150. <http://www.destinationsnowmass.com/accommodations/top-of-the-village/>



TERRACEHOUSE CONDOMINIUMS

These two-bedroom units have a freshly landscaped park-like setting, heated walkways, and a large hot pool add to the ambiance. Just 50 yards from the slopes, the Terracehouse offers maid service, convenient access to the free Village Shuttle, wireless high-speed Internet access, and is only a short walk from the restaurants and shopping in the Village Mall. The Denver Post proclaimed they have the "most fabulous hot tub on the planet...!"

<http://snowmasshospitality.com/accommodations/terracehouse/>



VILLAS at THE SNOWMASS CLUB

Snowmass Village's only 4-diamond golf and tennis resort offers spectacularly decorated one, two, and three bedroom Villas. Located adjacent to an 18-hole championship golf course, the Villas offer spectacular mountain views as well as all the comforts of home - full kitchens, dining rooms, fireplaces, and living rooms. Services available to all Villa guests include complimentary use of a full athletic club, Snowmass Village shuttles, Aspen/Snowmass Airport transportation, room service, and fine dining at Sage restaurant. The Snowmass Club offers several beautiful meeting and event rooms as well as outdoor spaces and the Black Saddle Golf Club for dinner and receptions. Snowmass Club is a full service meeting venue, accommodating meetings and parties for up to 250. <http://www.destinationsnowmass.com/accommodations/villas-at-snowmass-club/>



WILLOWS

The Willows include economy studios and two-bedroom condominiums located near Fanny Hill and within walking distance of the Village Mall and Base Village. Studios include efficiency kitchens and two-bedroom units have full kitchens. Housekeeping service is offered every other day. <http://snowmasshospitality.com/accommodations/willows/>



WOODBIDGE CONDOMINIUMS

These two-bedroom, two-bath units are just over the landmark ski bridge from the Assay Hill lift, on the free Snowmass Village shuttle route and offer panoramic mountain views and scenic seclusion. Features include completely equipped kitchens, brick fireplaces, and private balconies. A heated swimming pool, whirlpool, and sauna are located on the premises. Recently upgraded landscaping with entryway rock decor adds to the ambiance. Units are serviced every other day by housekeeping.
<http://snowmasshospitality.com/accommodations/woodbridge/>



WOODRUN PLACE

This luxury property offers one, two and three bedroom suite-style accommodations slope side on Snowmass Ski Area. Each unit is designer decorated with a fully equipped kitchen including microwave oven, washer/dryer, wood-burning fireplace, whirlpool bathtub and/or steam shower, high-speed internet access and complimentary covered parking. The complex offers a fitness room, heated outdoor pool, hot tub and saunas. The Pyramid Room at Woodrun Place can accommodate meetings up to 72 people, classroom style, and social functions for 100 people.
<http://www.snowmasslodging.com/accommodations/Woodrun-Place.cfm>



WOODRUN V

Woodrun V offers luxury multi-story townhomes, slopeside on Snowmass Ski Area, just above the summer Fanny Hill music stage. Accommodations offer two bedroom plus den and three bedroom plus den. The large gourmet kitchens are fully equipped with kitchen dining along with separate dining rooms. Spectacular master baths have sunken Jacuzzi tubs and separate showers. There are two outdoor hot tubs and a swimming pool within this beautiful property and one conference room, pool level for meetings or events for up to 50 people. <http://www.woodrunv.com/>



MEETING SPACE IN SNOWMASS

With over 75,000 square feet of meeting space, Snowmass has a myriad of options for your group, big or `small. From the newly renovated Snowmass Conference Center at the Westin Snowmass Resort to smaller function spaces located with many of our lodges, Snowmass has flexible options to fit just about every group.



Based on your requirements, we are happy to offer your group the following:

Westin Snowmass:

Room Name	Dimensions	Sq. Ft.	Theatre	Classroom	Banquet	Reception
WESTIN CONFERENCE CENTER						
Mt. Daly Ballroom	97' x 124'	10,823	1100	660	760	1100
Salon B	41' x 85'	3,337	270	220	250	300
Salon A	55' x 85'	4,568	530	300	350	500
Salon E	26' x 39'	932	90	50	50	75
Salon D	27' x 39'	1,031	100	60	60	75
Salon C	26' x 39'	932	90	50	50	75
Castle Peak Aud.		956	69			
Garden Terrace	64' x 64'	4,100	400	270	300	450
WESTIN SNOWMASS RESORT						
Alpine Springs	57' x 47'	2,400	150	100	160	250
Alpine Springs 1	57' x 47'	1820	100	70	80	170
Alpine Springs 2	35' x 21'	735	45	25	40	60
The Overlook	35' x 43' x 40'	1600	-	-	-	-
WILDWOOD SNOWMASS						
Canteen		1,776	200	150	150	200
Hideaway	16' x 25'	421	-	-	-	-
The Big Idea	28' x 25'	727	-	-	-	50

Viceroy:

Room Name	Dimensions	Sq. Ft.	Theatre	Classroom	Banquet	Reception
VICEROY						
Grand Ballroom	52' x 107' x 11.5'	5,628	600	300	400	580
Salon 1	52' x 43' x 11.5'	2236	250	120	150	225
Salon 2	52' x 32' x 11.5'	1664	200	80	100	180
Salon 3	25' x 32' x 11.5'	800	100	40	50	80
Salon 4	27' x 32' x 11.5'	864	90	40	50	85
Salon 1 + 2	52' x 75' x 11.5'	3900	400	200	300	400
Salon 2 + 3 + 4	52' x 64' x 11.5	3328	350	180	280	350
Salon 3 + 4	52' x 32' x 11.5	1664	200	80	100	160
Boardroom	13' x 23' x 9.5	299	n/a	n/a	12	n/a
Snowmass Room	16' x 22' x 12'	396	30	15	20	25
Spa Pre-Function	22' x 34' x 12'	748	-	-	-	40
Summit 1	33' x 28' x 9.5'	924	84	36	70	75
Summit 2	34.5' x 28' x 9.5'	966	90	36	60	75
Vista 1	18' x 22' x 9.5'	396	n/a	n/a	12	30
Vista 2	22' x 24' x 9.5'	528	n/a	n/a	20	35

Base Village Conference Center:

Room Name	Dimensions	Sq. Ft.	Theatre	Classroom	Banquet	Reception
BASE VILLAGE CONFERENCE CENTER						
Grand Ballroom	75' x 48'	3,600	350	180	280	360
Ballroom 1	75' x 16'	1,200	100	60	90	115
Ballroom 2	75' x 16'	1,200	100	60	90	115
Ballroom 3	75' x 16'	1,200	100	60	90	115
Snowmass Boardroom	25' x 21'	525	50	25	40	60
Buttermilk Room	28' x 23'	645	60	30	40	70
Highlands Room	38' x 28'	1,050	90	45	80	115
Ajax Room	31' x 25'	800	75	30	50	70

Stonebridge Inn:

Room Name	Dimensions	Sq. Ft.	Theatre	Classroom	Banquet	Reception
Council Room	20' x 63'	1260	120	80	80	100
Columbine Room	30' x 34'	1020	80	60	60	70

Crestwood:

Room Name	Dimensions	Sq. Ft.	Theatre	Classroom	Banquet	Reception
Independence Room	30' x 40'	1200				
Terrace Room	30' x 30'	900				

Timberline:

Room Name	Dimensions	Sq. Ft.	Theatre	Classroom	Banquet	Reception
Sundeck		1200				

SKIING AND SNOWBOARDING

Ranked #1 overall resort by Transworld Snowboarding Magazine for the third year in a row, the sheer volume of Snowmass, demands repeat visits to our awesome ski trails. Snowmass has something for every level of skier. There are plenty of groomers and cruisers for novice skiers while our steeps, half-pipes and three terrain parks will challenge the best of the best.

Snowmass features 4,406 feet of lift-served, vertical rise - the most in the United States. What does this mean? It means incredibly diverse terrain and super long runs. It means a ton of skiing and not a lot of sitting on chairlifts. And speaking of chairlifts, because Snowmass is a true destination resort and not a drive-in mecca, there are virtually no lift lines.



With amazing terrain, several days of sunshine, a multitude of parks and pipes, not to mention slope-side lodging, dining and shopping, it is no wonder Conde Nast Traveler Magazine said "**Snowmass is a skiers' Shangri-La.**" Here is how others have ranked Snowmass for the 2011/2012 season:

- #1 Rated Resort (traveler reviews) by *Ski.com*
- #1 Rated Overall Resort by *Transworld Snowboarding Magazine*
- #1 Rated Family Resort by *Ski Magazine*

The POWER of FOUR

If skiing or boarding Snowmass is just not enough, your lift ticket is good for our three other mountains, all located within 20 minutes of Snowmass and accessible via free transportation. Totalling over 5,303 skiable acres it would take the average person weeks to experience all that we have to offer. Anyone with a lift ticket, is welcome to experience the POWER of these FOUR mountains:

- **Snowmass**, so many runs...cruisers, steeps, glades, terrain parks, superpipe and the longest lift-served vertical rise in the US. Snowmass boasts an uphill capacity of over 56,000 skiers per hour, virtually eliminating lift lines. Visit www.snowmassfreeride.com to see what extreme is all about.
- Considered a best kept secret, **Aspen Highlands** features extreme terrain, groomed cruisers, an old school personality with jaw-dropping views of the Maroon Bells. For the ultimate ski/snowboarding experience, hike up and drop into Highland Bowl. You'll never be the same again.
- Rising out of the heart of downtown Aspen and famous for its steeps, bumps and incredible views, **Aspen Mountain** and its double-black and tree runs are unforgettable for skiers and snowboarders alike.
- Home of the ESPN Winter X Games through 2012 (for an unprecedented twelve consecutive years!), **Buttermilk** also remains North America's best family learning center and a snowboarding haven. While experts frolic in the X Superpipe and terrain park, the rest can cruise on the wide, rolling trails.



WINTER ACTIVITIES IN SNOWMASS

Perhaps some of your attendees are not skiers or perhaps you want to offer your guests a variety of activities in order to “spice-up” your program a bit. Because the downhill skiing is so good in Snowmass, people don’t realize that we have so much more to offer. Below is a sampling of other activities that your guests can engage in during their stay here in Snowmass. For complete activity listings, go to <http://www.snowmassvillage.com/play.html>. Some highlights are:

Dog-Sledding at Krabloonik A Krabloonik Dog Sled Ride is an exciting 2 hour trip through the pristine Snowmass wilderness. Each sled, which can carry two adults and a small child, is pulled by 10 Alaskan sled dogs and guided by an experienced musher. The dogs are born and bred to run and they love the thrill of the run just as much as you will. Whether sunny or snowing, you will experience nature as never before. Tours are offered morning, afternoon and at twilight. Believe it or not, Krabloonik is also a fine dining restaurant, and every sledding package includes a gourmet lunch or dinner in a private room in this rustic restaurant in the woods.



Art classes at the world renowned Anderson Ranch Arts Center- Anderson Ranch is a place like no other. Artists of all levels and ages come here for the opportunity to uncover, develop and stretch their creative spirits. They come for the faculty of renowned artists and gifted instructors and the supportive community that encourages experimentation and growth. They come for the state-of-the-art facilities and the beautiful and rustic setting. They come for unique hands-on learning opportunities offered in numerous disciplines enriched by slide lectures, exhibitions and critiques. In short, they come because Anderson Ranch Arts Center offers the opportunity to learn, create and become more.



Spa Experiences- Whether you prefer the privacy of an in room massage or the peace and serenity that a full service spa provides, Snowmass has just what you need to rejuvenate your mind and soul.

Full Circle Massage offers a unique spa experience to all of our Snowmass guests. They bring the spa to you, in the privacy and comfort of your guestroom or condominium suite. Full Circle Massage offers 17 diverse massage therapies, yoga, 17 varied facials and skin services, pilates, 11 unique body treatments, nail services, and other salon services.

Designed by Jean Michel-Gathy, the 7,000-square-foot **Viceroy Snowmass spa** offers a selection of holistic wellness experiences, from Ute Indian-inspired therapies to contemporary beauty rituals. Located beyond a dramatic custom-designed brass gate, the spa sanctuary provides six luxurious treatment rooms—including a hydrotherapy Vichy showers room and a couple's suite. A meditative relaxation lounge, awash in the soothing sound of falling water from an infinity pool and waterfall, centers the spa. And please stay tuned for the new state-of-the-art spa at the **Westin Snowmass Resort** which opened in December 2012.



ACES Snowshoe Tours- Weave in and out of spruce and fir forests along a babbling creek and learn about the animals that inhabit the Rocky Mountains in winter. Open your senses and let yourself discover the multitude of tracks in the snow and learn about the signs of life found in the area. Your naturalist will point out the interesting winter facts as you enjoy the silence of a snow covered forest. This Snowshoe tour includes lift ride, spectacular scenery, snack and warm drink, snowshoes, knowledgeable guide and basic instruction. All tours take place on gentle terrain and are held at a leisurely pace; warm boots are strongly recommended. Additional tours are available on Aspen Mountain and at Ashcroft Ghost Town



The Snowmass Cross Country Ski Center- The Snowmass Cross-Country Ski Center offers a full range of ski school programs; guided X-C, backcountry, snowshoe rentals, sled rentals, a retail shop, and repair services. Snacks and beverages are available at the Center which overlooks Mt. Daly. The Ski School offers beginner to expert instruction in both classic and skate skiing. Regularly scheduled and custom tours are also available. The Center can accommodate large group activities, and there is a sledding hill for families. The Center is on the no-fee, 40 mile Aspen/Snowmass Nordic Trail System, and is accessed by the free shuttle bus service.



Fly-Fishing- Believe it or not, fly fishing during the winter months is a very popular activity here in Snowmass. Renowned for having Gold Medal waters, the Roaring Fork Valley provides some of the finest fly fishing in America. From the Frying Pan River, Roaring Fork, Colorado and Crystal Rivers, you can experience everything from a small, intimate stream to a brawling run of the best fishing spots around. Whether you are an experienced angler or attempting the sport for the first time, our local guides will ensure a memorable experience and countless fish tales.



Paragliding- Step into the sky & soar with Aspen Paragliding. With no prior experience necessary, you can soar the skies over Aspen or Snowmass with a professional USHGA Certified Tandem Pilot. This unique sensation of free flight and breathtaking panoramic views is absolutely unforgettable.



Kids Programming- Treehouse Kids' Adventure Center

The majority of our kids programming starts at the Treehouse Kids' Adventure Center. This unique 25,000 square foot, nature themed facility is designed for kids of all ages and is sure to create a lifetime of memories. In both winter and summer, the unique design shares the wonder of the mountain in tactile, fun, and educational ways for every family to enjoy.



UNIQUE SPECIAL EVENT VENUES IN SNOWMASS

Base Camp- Base Camp is an ideal spot for private parties! Inside comfort, huge outdoor patios, a nightclub and a restaurant all with direct upslope views of the Snowmass ski area. We have four (4) full bars, live music available, and a state of the art DJ booth, 'Funktion One' sound system and lighting. We can accommodate buffet style dining, a-la-carte table service, or customized options catered to your individual preferences and desires.



Lynn Britt Cabin- An elegant western cabin located on the slopes of Snowmass, offering guests the perfect indoor/outdoor setting. Guests are transported from the base of the mountain to the cabin nestled in a grove of aspen trees, surrounded by magnificent wildflowers and offering absolutely breathtaking vistas of the Rocky Mountains. The cabin provides indoor seating for 65, but with a tent, you can host 400 in this sensation setting.



Elk Camp Restaurant- This new restaurant showcases engaging architecture and is a true mountain experience - accessible by a 9-minute scenic gondola ride. This venue provides flexibility by offering a spacious "great room" that will host up to 250 guests featuring a separate bar area with a cozy fireplace. A generous terrace for outdoor dining, wonderful sun exposure and beautiful views of Elk Camp and the Hanging Valley wall make this new venue one of a kind. The diverse interior space will comfortably serve a wide variety of events, with catering from award winning Executive Chef Jim Butchart.



Snowmass Club- A destination in its own right, The Snowmass Club is a full-service resort set amid soaring mountain peaks and within minutes of spectacular four-season activities. Everyone from meeting planners to the bride and groom will find sensational options for a one-of-a-kind event. Sage Restaurant easily accommodates up to 150 guests, with tenting available on the 4,000-square foot patio. The 1,664-square foot Daly Room seats up to 120, while the intimate Club Room works well for gatherings of up to 40. Black Saddle Bar & Grille at the Snowmass Golf Course is a “green” facility with a ranch motif and indoor-outdoor options for a variety of occasions. Stunning Alpine Meadow is a 4,800-square foot outdoor venue for up to 350 people in full view of Mt. Daly.



Krabloonik Fine Dining & Dog Sledding- Krabloonik Restaurant is a romantic excursion into the past. The restaurant is housed in a rustic log cabin, set in the spectacular Snowmass mountains with magnificent views of Mt. Daly and Capitol Peak. In winter as you dine, you can watch sled dog teams coming and going. At night, guests can relax and enjoy the ambience of the restaurant in the sunken fire pit. The Krabloonik menu is a unique offering of exquisitely-prepared wild game and fresh seafood. Choose from such exotic and memorable dishes as elk, pheasant, wild boar, buffalo rib-eye, fresh mountain trout and caribou.



UNIQUE SPECIAL EVENT VENUES IN ASPEN

Our friendly neighbor right down the road has a number of spectacular venues if you wish to take your group out on the town in Aspen for an evening or two.

Caribou Club- The Caribou opened twenty one years ago in the historic Collins Block, around the corner from the Wheeler Opera House and down the block from the Brand Hotel, where spoiling guests is a fine art that the owner Harley Baldwin brought to the Caribou. The attention to detail that makes all the difference begins when your foot is in the door. You enter into the Caribou through a full-bodied mahogany-and-brass door and down the staircase into a wood-paneled foyer with 19th-century paintings of western landscapes, like views of Capitol and Pyramid Peaks. Someone welcomes you-by name; another takes your coat. You feel as if you were the houseguest of a great friend. The private club offers a variety of rooms to allow for intimate celebrations or you can use the entire venue to serve 250. The ambiance is legendary, the cuisine award-winning and the memories long-lasting.



Maroon Bells Lodge

Whether a formal affair in our elegant western lodge or a casual riverfront barbecue, Maroon Bells Lodge has everything you need for a memorable Rocky Mountain experience.

The Maroon Bells Lodge is an 8,000 square foot lodge located at the famous T-lazy 7 Ranch. It accommodates up to 225 guests indoors and offers the ultimate in elegant western décor. Authentic memorabilia, wild game animal trophies and antique wagons playfully grace the 30 foot high ceilings and walls.



Aspen Mountain Club

Aspen's most magnificent venue for special events located 11,200 feet above sea level on top of Aspen Mountain. Guests reach the Club via a spectacular three-mile journey on the gondola from the base of Aspen Mountain. Once they arrive, they'll step into a luxurious space that is as majestic as the Rocky Mountain wilderness surrounding it. Renowned New York designer David Anthony Easton has appointed the club with a trove of elegant Alpine detail: pine wood paneling, warm stone fireplaces, antique Austrian tables and hand-woven needlepoint rugs.

This 7,000 square foot venue includes a full bar, a spacious living room, two large fireplaces, and a dining room that can seat up to 125 seated guests or 200 for a festive reception.



DINING IN SNOWMASS

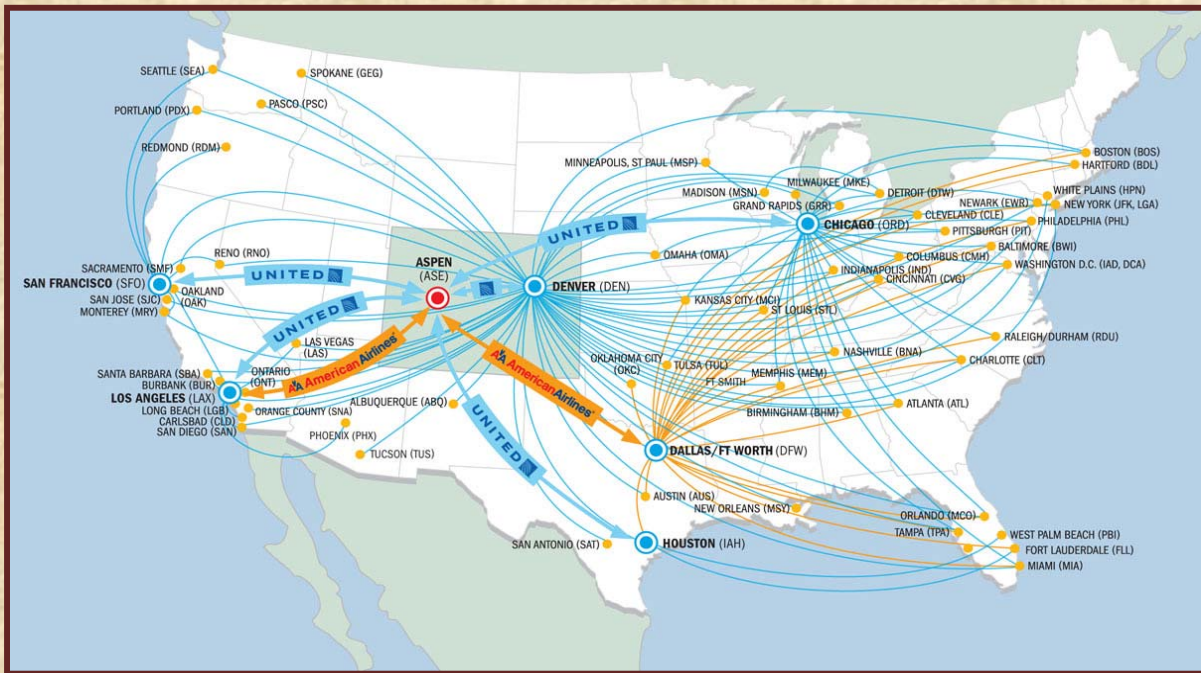
Whether your interested in a dine-around for your group or if your guests will be on their own for some of their meals, Snowmass has a wide varitey of options for your group. From casual coffee shops to 5-star dining experiences, Snowmass has something for every palate.

- 8K Restaurant at the Viceroy Hotel (Fine Dining)
- Artisan Restaurant at the Stonebridge Inn (Fine Dining)
- Base Camp (Pub Fare)
- Big Hoss Grill (Barbeque)
- Black Saddle Bar & Grille (American)
- Elk Camp Restaurant (opening in winter season 2012/2013) - Gondola access
- Fuel (Coffee Shop)
- Grill on the Deck (American)
- Il Poggio (Fine Dining/ Italian)
- Krabloonik (Wild Game): Restaurant and dog sledding
- Lynn Britt Cabin (American): Snowcat dinner ride
- Mountain Dragon (Asian)
- Pastore's Taste of Philly
- Sage Restaurant & Bar (Bistro): Snowmass Club
- Snowmass Kitchen (American): Westin
- Stew Pot (International Fare)
- Taster's (Italian/Pizza)
- The Bar at Wildwood (New Belgium bar & restaurant)
- The Edge (at The Timberline Lodge)
- The Nest at the Viceroy Hotel (Asian Fusion)
- The Village Tavern (Pub Fare)
- The Little Dill (Deli)
- Venga Venga (Mexican)
- Vue Lounge (American): Westin
- Zane's Tavern (Pub Fare)



GETTING TO SNOWMASS- AIR

Snowmass is one of the most accessible Rocky Mountain resorts, with hundreds of nonstop and connecting flights weekly into Aspen/ Snowmass (ASE), [Eagle](#) and [Denver](#) airports. Located just six miles from Snowmass Village, [Aspen/Pitkin County Airport](#) is the most conveniently located winter resort airport in the world. Approximately 150 nonstop and connecting flights fly weekly into Aspen/Pitkin County Airport. Virtually all of our lodging properties offer complimentary airport transfers, and taxis and RFTA buses also service the airport. Visit flyaspensnowmass.com for more info about flying into Snowmass.



The map below details the direct flights and connections to Aspen/ Snowmass (ASE):

For a more detailed version of this map, please visit:

http://aspensnowmass.com/en/plan-your-vacation/getting-here/-/media/General/DomesticAirMap_large.ashx

The map below details international connections to Aspen/ Snowmass (ASE):



AIR SERVICE TO SNOWMASS

Three airlines offer direct service to Aspen/Pitkin County Airport (ASE):

- **United Express:** CRJ-700 regional jet service (66 seats including First Class and Economy Plus). Frequent connecting service from **Denver** (9-11 flights daily), nonstop jet service from **Los Angeles** (4 flights daily), **San Francisco** (2 flights daily), **Chicago/O'Hare** (4-5 flights daily) and **Houston** (1-2 flights daily).

CONNECTING SERVICE: Perfectly timed connections to Aspen will be available throughout the day from nearly 200 cities throughout the U.S., Canada, Australia, New Zealand & the Pacific Rim.

- **American Airlines:** CRJ-700 aircraft operated by American Eagle (63 seats including first class). Nonstop service to Aspen from **Dallas/Ft. Worth** (1 flight daily) and **Los Angeles** (1 flight daily).

CONNECTING SERVICE: New one-stop international connection from Australia and New Zealand into Los Angeles on Qantas and connections from Brazil, Argentina and the United Kingdom into Dallas on American Airlines.

- **Delta Airlines:** Delta's new non-stop service from Atlanta and Minneapolis-St. Paul to Aspen/Snowmass is now available for this coming winter season beginning December 21, 2013 thru the end of March. Non-stop service to and from Atlanta will be provided daily. Service from Minneapolis will be offered on Saturdays only.

AIR ANALISYS

GETTING TO SNOWMASS- GROUND

Scheduled and chartered services are available from Denver International Airport (DEN), Grand Junction's Walker Field (GJT) and Eagle County Regional Airport (EGE) directly to your lodging.

Colorado Mountain Express (CME)- Arriving in Eagle, Denver or Grand Junction? Colorado Mountain Express offers door-to-door service to and from Snowmass and we have shuttles and private vehicles running EVERY DAY! Or enjoy **CME Premier-** Enjoy the luxury, convenience and personalized service of private chauffeured travel from Colorado's most respected ground transportation company. CME Premier provides service to and from Aspen airport and all Colorado airports. Enjoy your private chauffeured transfer in luxurious CME Premier Suburban or Cadillac sedans. For more information contact CME at 800-525-6363 or 970-926-9800 or at info@ridecme.com



From Denver International Airport to Aspen & Snowmass

CME Rates through April 13, 2013	Adults (13 and older)	Kids (12 and under)
1 Person	\$118 per person	\$61
2 People	\$118 per person	\$61
3 People	\$106.60 per person	\$61
4+ People	\$95.20 per person	\$61

*Prices are per person, one way. Discounts for parties of 3 or more must travel on the same shuttle, to and from the same locations, under the same payment. To qualify for a 50% discount, children 12 and under must travel with a full paying adult, maximum 2 children per adult.

Other Services-

High Mountain Taxi- (970) 925-TAXI (8294) - info@hmtaxi.com

CLS Transportation- (800) SKI-LIMO or (970) 925-2674

Executive Transport Limousines of Denver- (720) 226-5555

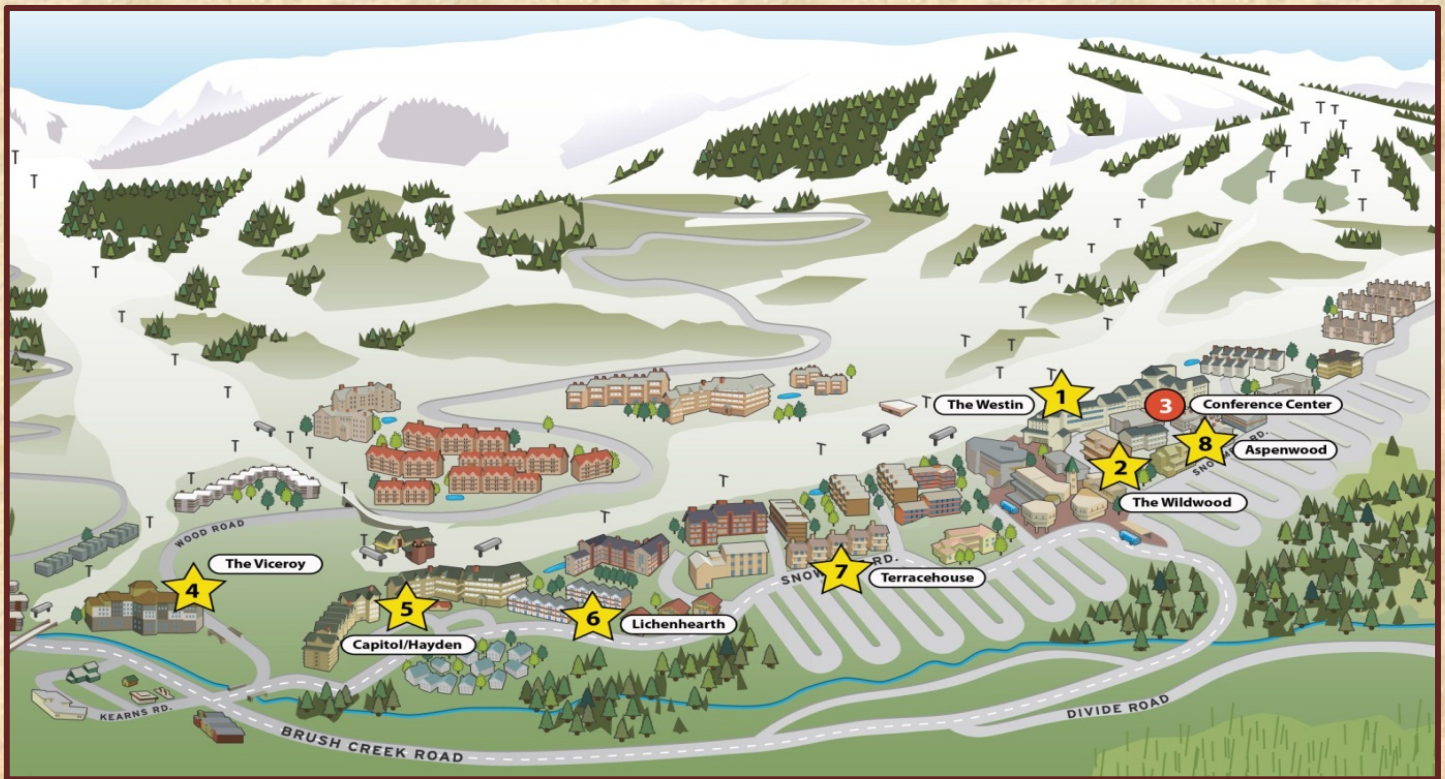


GETTING AROUND IN SNOWMASS

Snowmass Village Shuttle - The Snowmass Village Shuttle offers FREE transportation service to virtually all lodges and retail complexes as well as many outlying residential areas within Snowmass Village.

RFTA Buses within and between Aspen and Snowmass - The Roaring Fork Transit Authority (RFTA) provides a FREE and extensive bus service within Aspen. Buses between Aspen and Snowmass Village run until 2 a.m for free. Most routes begin and end at Rubey Park on Durant Street in downtown Aspen. Visit www.rfta.com or call 970-925-8484 for more information.

SNOWMASS VILLAGE MAP



SNOWMASS TOURISM AS YOUR MARKETING RESOURCE

Snowmass Tourism wants your meeting or group program to be a success – we have a vested interest in your success. For this reason, we offer a myriad of marketing services so that you can promote your program, create interest and build attendance. Examples of some of the services we are able to provide at no charge to you are as follows:

- Creation and production of marketing pieces that can be distributed to prospective meeting attendees, confirmed attendees or in order to hype an incentive event
- Promotional videos to be placed on your company's or program website
- Press releases
- Logos, photos, promotional copy and B-roll video for your use
- E-Mail ready artwork for e-blasting purposes

** Please note that the scope of the complimentary offering depends on the size of your meeting or program coming to Snowmass.*

Snowmass is unlike any other destination on earth. From a recreational perspective our mountain is regarded as one of the best in the world. Additionally, we have world-class lodging, dining, activities and culture. And let's not forget the 300 days of sunshine per year. But Snowmass is more than that. When you look closely at our retail shops and restaurants you will notice that, for the most part, our community is made up of very unique, one-of-a-kind small business; we are not a destination made up of chain stores and commercial centers. Snowmass is about a different type of lifestyle - that is why so many intellectuals, artists and retired business people have taken refuge here. In addition to our jaw dropping scenery it is the unique individuals that reside in Snowmass that will impact your program, giving your guests a very personal experience that you just do not find in many other places.

We are very excited about the possibility of hosting your group in Snowmass. The Snowmass Tourism Office is not holding lodging room blocks for **INSERT GROUP NAME** at this time, but will do so upon your request. This proposal is not an agreement or an offer to enter into an agreement, and is for discussion purposes only. This does not represent a contract. Please contact me to begin negotiations on a contract for the functions represented herein.

Regards,

Sales Manager
Title
Snowmass Tourism